



OCCUPATIONAL INTEREST INVENTORY

SAMPLE TEST's profile

We thank you for taking the test and for your support and participation. Your report is presented in multiple sections as given below:

Menu

Main results

Graphic representation and detailed description of each factor

Personalized analysis of the report

Specific personality traits of the profile

How different professions suit the profile

A complementary analysis for a better assessment of the individual's abilities



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Principal results (score out of 10)



Legend

- REALISTIC: Hands-on knowledge, Building, Physical activity, Outdoors
- INVESTIGATIVE: Research, Learning, Science, Technology
- ARTISTIC: Feeling, Passion, Design, Creation
- SOCIAL: Conveying, Understanding others, Communicating, Relationships
- ENTERPRISING: Taking action, Undertaking projects, Leading, Managing
- CONVENTIONAL: Planning, Structuring, Processing data, figures

Taken on 16/10/2015



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Below you will find personalised comments for the 12 factors evaluated. These factors are derived from the 6 dimensions of the RIASEC model.

For example, the dimensions of "Hands-on knowledge" and "Outdoors" fall under the "Realistic" dimension of the RIASEC model.

Recognising your main interests should enable you to better understand your aspirations and professional potential.

However, it is possible that your current job does not give you the opportunity to take full advantage of these potentialities. Therefore, you should not hesitate to use this analysis to help you target activities (of leisure or other social activities) that will allow you to develop your full potential!



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What is your type according to RIASEC dimensions model?

This part indicates how much your profile fits with the RIASEC profile type from John Holland theory.

The descriptions provided are generic.

- 1 **REALISTIC: Hands-on knowledge, Building, Physical activity, Outdoors** 6.5
- 2 **INVESTIGATIVE: Research, Learning, Science, Technology** 5.8
- 3 **ARTISTIC: Feeling, Passion, Design, Creation** 4.8
- 4 **SOCIAL: Conveying, Understanding others, Communicating, Relationships** 5.0
- 5 **ENTERPRISING: Taking action, Undertaking projects, Leading, Managing** 4.6
- 6 **CONVENTIONAL: Planning, Structuring, Processing data, figures** 5.6

REALISTIC: Hands-on knowledge, Building, Physical activity, Outdoors 6.5

Personality: "Realistic" types tend to be tough, genuine, natural and practical. They love action.

Values: Common sense, pragmatism and effort.

Potential aptitudes: Dexterity, comfortable with technical tasks, mechanical intelligence and physical stamina.

Learning style: Learn through a concrete and practical approach by applying examples.

Environment: Realistic types are most comfortable in environments which allow them to obtain concrete results, to use technical equipment or to work onsite. They tend to dislike being confined to an office.

Manual and technical interests 6.9

++ Your responses indicate a strong interest in manual and technical activities, which is a determining factor in your choice of profession. You have a strong desire to participate in the production phase of projects that involve using your hands, tools or technical equipment. You avoid work that is purely intellectual or focused only on design and prefer to devote yourself primarily to the production phase.

Physical and Outdoor Activities 6.2

Your responses indicate some interest in physical and outdoor activities. You are prepared to exert physical effort when the situation requires it. Nevertheless, you sometimes prefer to sit back and you appreciate having some quiet time away from action.

INVESTIGATIVE: Research, Learning, Science, Technology 5.8

Personality: "Investigative" types tend to be curious about everything: they are constantly seeking to learn about and understand their environment. They are precise, intellectual and have a scientific mindset.

Values: Intellectual curiosity, critical thinking and logic.

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Potential aptitudes: Research, logical reasoning, learning and analytical capabilities.

Learning style: Learn by theory and systematic research.

Environment: Investigative types are most comfortable in changing and thought-orientated environments that favor expertise over productivity.

Science and technology

5.8

Be it medical imaging, computer science, or new communications media, you are attentive to science and technological advances and to their impact on daily life. You may wish to consider professions in the scientific and technical sectors and should you desire, you may choose to specialise in one of these areas.

Intellectual curiosity and learning

5.8

Your intellectual curiosity pushes you to strengthen your knowledge on the numerous subjects you are interested in and to seek activities that will allow you to apply this knowledge. You are likely to seek a career that will allow you to make use of your intellectual abilities without necessarily requiring you to be an expert.

ARTISTIC: Feeling, Passion, Design, Creation

4.8

Personality: "Artistic" types tend to be intuitive, creative, idealistic and independent. They are attuned to art and aesthetics.

Values: Beauty, originality, imagination and freedom.

Potential aptitudes: Creativity, artistic expression and intuition.

Learning style: Learn by intuition and experiment action.

Environment: Artistic types are comfortable in nonconformist environments that favor informal communication and require creativity and innovation.

Creativity and design

5.0

For the sake of being productive, you prefer to apply proven methods rather than to waste time researching and designing new solutions. Nevertheless, you require a minimum of personal and creative freedom when carrying out your duties.



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Aesthetic sense and expression

4.6

While you may not have the soul of an artist, you know how to appreciate all things related to art and the messages it seeks to convey. You possess a logical mindset, but at times, you prove to be emotionally receptive to your environment. Still, you prefer to express yourself primarily in a linear, rather than artistic manner.

SOCIAL: Conveying, Understanding others, Communicating, Relationships

5.0

Personality: "Social" types are generally patient, understanding and attentive to others. They also tend to be kind, warm and welcoming.

Values: Altruism, cooperation and generosity.

Potential aptitudes: Empathy, listening and communication.

Learning style: Learn by sharing with others, by working as a team.

Environment: Social types are comfortable in social environments which encourage personal contact, collaboration and communication.

Personal relationships

5.4

You can mingle, engage and participate in discussions and share your knowledge with others comfortably. Even if you do not systematically seek out social contact, your communication abilities will enable you to consider jobs which require people skills.

Dedication to others

4.6

In certain situations, you do not think twice about offering your services and help to others. However, this is not a key factor for you when choosing your profession.

ENTERPRISING: Taking action, Undertaking projects, Leading, Managing

4.6

Personality: "Enterprising" types tend to be open, dynamic, assertive and entrepreneurial.

Values: Risk taking, status and competition.

Potential aptitudes: Initiative, ability to lead and motivate others.

Learning style: Learn by doing and by putting themselves in the action.

Environment: Enterprising types are comfortable in competitive environments where they can take risks and move up quickly.



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Enterprising

5.8

You are not afraid to move forward and you know how to proceed in casual settings. It is important for you to work with dynamic people and to be able to grow in an environment which values initiative.

Leadership

3.5

-- Leading a team is not a priority for you. You are primarily concerned with productivity and efficiency on an individual basis. Generally speaking, you are not the sort of a person who wishes to exercise authority over others. Consider professions which do not initially require you to organise.

CONVENTIONAL: Planning, Structuring, Processing data, figures

5.6

Personality: "Conventional" types tend to be meticulous, perfectionist, conformist and rather introverted.

Values: Accuracy, stability and efficiency.

Potential aptitudes: Data analysis, attention to detail and ability to work with numbers.

Learning style: Learn by following the rules, instructions and established procedures.

Environment: Conventional types feel at home in structured and hierarchical environments where rules and procedures are clearly defined.

Interest in Data and Numbers

6.9

++ Your answers indicate that you have a mathematical mind-set and are inclined to working with numerical or abstract data. Possessing a strong capacity for abstract thought and reasoning, numbers are a tool for you that you can manipulate with ease. You rely on logic more than intuition when making decisions, taking data which you consider to be "objective" into account first.

Methodical

4.2

While organisation may not be one of your innate qualities, you can apply a procedure when you need to. Sometimes lacking in foresight, you should favor professions that do not require everything to be planned.

Taken on 16/10/2015

Personalized analysis of the report

The personality traits that are distinct to the profile of SAMPLE are :

Main occupational interests

- > Abstract reasoning, work with figures and legal information.

This factor refers to a preference for abstract reasoning, working with figures and statistics, computer or legal data. Generally speaking people with a high score on this factor like precision and logic, and they rely on established and structured reference models.

- > Need to do concrete tasks, use hands or objects, or practice a technique.

This factor refers to the desire to accomplish concrete tasks or do an activity requiring tools, machines, one's hands, or technical equipment. People with a high score on this factor value practical things that can be touched, constructed or adjusted.

- > Need for physical involvement in work and action and/or need to work outdoors.

This factor covers the need to be physically involved in one's work and/or be working outdoors and stay in touch with nature. People with a high score on this factor avoid occupations that would confine them to an office, as they seek action.

Examples of professions that could correspond to SAMPLE's personality are :

- * **RI** (IR) (Realistic / Investigative)
- * **RC** (CR) (Realistic / Conventional)
- * Environmental protection
- * Production/Use of medical equipment
- * **RS** (SR) (Realistic / Social)

How different professions suit the profile

Below, you will find jobs that suit your profile.

In the first part, you will see Holland combined profiles (for example Social/Conventional or Artist/Investigator...) that corresponds you with the job associated to these profiles. There are 15 possible combinations.

In the second part, 80 general job clusters representing the majority of internationally recognized careers are analyzed with respect to your profile.

A perfect correlation corresponds to a rate of 100%.

Adequacies generally fall somewhere between 60% and 100%.

To visualize the reference grid of the profession, click on "details" (html version of your report).

COMBINED PROFILES FROM HOLLAND TYPOLOGY

1	RI (IR) (Realistic / Investigative)	65%
2	RC (CR) (Realistic / Conventional)	62%
3	RS (SR) (Realistic / Social)	56%
4	IC (CI) (Investigative / Conventional)	54%
5	RA (AR) (Realistic / Artistic)	54%
6	RE (ER) (Realistic / Enterprising)	52%
7	IS (SI) (Investigative / Social)	47%
8	SC (CS) (Social / Conventional)	45%
9	IA (AI) (Investigative / Artistic)	45%
10	AC (CA) (Artistic / Conventional)	43%
11	IE (EI) (Investigative / Enterprising)	43%
12	EC (CE) (Enterprising / Conventional)	41%
13	AS (SA) (Artistic / Social)	37%
14	SE (ES) (Social / Enterprising)	35%
15	AE (EA) (Artistic / Enterprising)	32%

1 RI (IR) (Realistic / Investigative)

65%

Industrial engineer, IT project head, agronomy engineer, geographer...

You like to work alone, using your talents to find solutions to practical problems. All your intellectual bubbling is directed toward achieving concrete results. Your intelligence combined with your manual dexterity allows you to pursue specialized positions such as industrial or agri-food engineering, or even to use your investigative mind to work with nature, geological trades for example.

Appropriate trades include:

- Industrial engineering
- Industrial fields: electrical engineer, superior maintenance technician, etc.
- Project leader (surveys, IT, industry, etc.)
- Technical and maintenance support
- Agronomic engineer
- Geologist / Geographer

2 RC (CR) (Realistic / Conventional)

62%

Building industry, network engineer, security (police officer), logistics, etc.

Your main strength is your readiness to evolve within a strictly defined framework, with established reference points. Your precision and practical nature are, without a doubt, major assets in the way you manage your activities.

You are able to combine strong respect for authority with a certain social devotion, which could steer you towards a career in the military, security services or the public health sector.

You may have a tendency to shy away from social relations. However, this does not stop you from enjoying nature (where you are often very much at ease) and all the resources it has to offer, which could steer you toward agricultural trades, for instance.

Appropriate trades, which are widely spread over several different sectors, include:

- Construction: job superintendent, works foreman, architect, etc.
- Security sector: military officer, police officer, security guard, etc.
- IT or industrial sectors: operations/maintenance or network engineer, etc.
- Logistics or production management sectors: department head, warehouse manager, etc.
- Agricultural trades: farmer, wine grower, breeder, etc.

3 RS (SR) (Realistic / Social)

56%

Physical education instructor, athletic coach, therapist, ecological trades, tour organiser, etc.

Human contact is essential for you. You like to help people in a concrete way. You are at ease in physically demanding areas where you can pass on your know-how to small groups, for example in educational trades or therapy.

Appropriate trades include:

- Educational areas: agricultural techniques, physical education, etc.
- Athletic coach
- Health-sciences: occupational therapist, physio-therapist, nurse, etc.
- In environmentally-related fields: design and maintain planted areas, forest ranger, florist, etc.
- In the tourism industry: travel guide, sightseeing guide, bilingual guide, etc.
- Hotel and restaurant industry: head waiter, wine steward, cook, restaurant manager, etc.

4 IC (CI) (Investigative / Conventional)

54%

Economic or financial analyst, controller, research engineer, university professor, accountant, organizational consultant, etc.

You have an investigative spirit and a thirst for theoretic knowledge combined with an interest in handling figures and logical reasoning. You need peer-recognition for your skills and you would hence rather work on one project at a time, making sure that it meets expectations. Areas that could come close to your professional centers of interest are accounting, finance, IT, consulting, etc.

Appropriate trades include:

- Economics and financial research fields: statistician, economist, database manager, financial product designer, marketing research analyst, etc.
- Areas of public service: debt collector, broker, controller, tax assessor, etc.
- Research and development and information fields: research technician, research engineer, librarian, research assistant, etc.
- The medical field: medical records technician, etc.
- Education: professor of mathematics, accounting and management, etc.
- Accounting and finance trades: accountant, controller, auditor, etc.
- Organizational fields: organizational or quality consultant, methods engineer, etc.

5 RA (AR) (Realistic / Artistic)

54%

Craftsmanship, industrial design, layout artist, landscape artist, etc.

For you, artistic abilities must be expressed concretely. As such you draw on both your manual faculties and your strong sense of aesthetic to advance your creativity.

You can therefore orient yourself toward trades which combine technique with ingenuity (such as architecture, drawing, graphic arts, etc.) and also toward fields which allow you to use your full potential outdoors (such as horticulture).

Appropriate trades include:

- With a mainly artistic orientation: craftsmanship, wardrobe-props man, interior decorator, illustrator, etc.
- Concerning the technical aspects: arts and entertainment technician, industrial designer, computer graphics designer, etc.
- More in relationship with nature: horticulturist, landscape architect, etc.

6 RE (ER) (Realistic / Enterprising)

52%

Department manager, job superintendent, emergency medical technician, farm executive, technical coordinator...

Alone or in a group, you enjoy real life action, mainly within the framework of technical or manual activities. This affinity for action means you are not fond of long speeches : objectives must be clearly and precisely defined and carried out to the letter. It also implies a certain degree of impulsiveness and an ability to react quickly to situations in which you find yourself.

Appropriate trades include:

- Distribution trades: department manager, salesperson, shop manager, etc.
- Certain trades in the construction industry: carpenter, painter, job superintendent, etc.
- In agriculture-related fields: farm executive, wine grower, livestock farmer, etc.
- In security and assistance: Police, fire services, emergency medical services, etc.

MANAGEMENT/ FINANCE/ HUMAN RESOURCES / COMMERCE AND CUSTOMER RELATIONS

1	Pre-sales	54%
2	Consumer counselling, technical solution sales	53%
3	Technical and logistical project management	48%
4	Project management (construction, city planning)	46%
5	Trade: financial/insurance sector	46%
6	Administration and finance	46%
7	Purchasing	45%
8	Accountancy/Management	45%
9	Financial assessment	44%
10	Management counselling	44%
11	Client advice and sales	40%
12	Art - buying and selling	39%
13	Law and financial counselling	39%
14	Commerce and representation	39%
15	Commercial tourism careers	39%
16	Business management	38%
17	Executive assistance	37%
18	Private company management, store management	37%
19	Financial and legal administration	36%
20	Client management and support	35%
21	Career and skills management	35%
22	Recruitment consulting	34%
23	Political coordination and administration management	32%
24	Public institution administration and management	31%
25	Human Resources Management	31%
26	Training	28%

1	Pre-sales	54%
	<i>Sales engineer, pre-sales engineer, manufacturers' agent, sales representative, market development manager</i>	

The primary focus of these professionals is to provide technical and non-technical support and services regarding the needs and challenges of their clients. They perform market research and collaborate with sales teams or other staff members to understand customer requirements, promote the sale of company products, and provide sales support. They are in charge of researching and developing client portfolios. Pre-sales professionals negotiate contracts and assure follow-up. Flexibility, people skills, and the ability to work as part of team are all important qualities for jobs in this field.

Account manager (commercial, bank, company), sales engineer, key account executive

Those working in this sector perform duties similar to those of technical sales representatives and customer service managers. Their major role is to identify client needs (individual or company) and to offer products and services accordingly.

INFORMATION TECHNOLOGY / MARKETING / COMMUNICATION / ART

1	Technical maintenance and user support	53%
2	Network and information systems management	51%
3	IT analysis and development	50%
4	Audiovisual and technical	50%
5	Network and information systems design	49%
6	Architecture	49%
7	Market research	48%
8	Computer graphics	46%
9	Fine arts	46%
10	Computing and management	45%
11	On-the-spot journalism	43%
12	Performing arts	43%
13	Documentation	38%
14	Planning and organisation of cultural events	38%
15	Preserving heritage	38%
16	Field marketing	36%
17	Audiovisual Production	36%
18	Coordination and preparation of visual communication aids	36%
19	Communications	34%
20	Writing careers	30%
21	Art director	28%
22	Linguistics professions	26%

- 1 **Technical maintenance and user support** 53%
Telecommunications technician, computer maintenance technician, electronics maintenance technician, hotline support technician

These jobs all relate to computer networking and telecommunications. Depending on their level of responsibility and their area of specialisation, these professionals should ensure maximum use of the network, equipment, or software that they are responsible for. They work at several levels: prevention, security, repairs, user support, design (programs and networks), technology forecasting, implementation, and modernisation. Technical knowledge, organisation, a service orientation, and independence are essential qualities for this kind of position.

- 2 **Network and information systems management** 51%
IT analyst/manager, network and computer systems administrator

These professionals assure the functioning and maintenance of computer equipment so that tasks requiring computer applications may be carried out. They must be versatile even if they specialise in a particular area (network administration, analysis, etc.). Like all computer-related jobs, being rigorous and methodical are essential qualities.

- 3 **IT analysis and development** 50%
Design engineer, programmer, systems analyst, software designer, developer

These professionals work in corporate services, banks and companies specialising in computer applications and engineering. They design, modify, develop and direct software system testing and validation procedures, programming, and documentation as well as consulting with customers about software system design and maintenance. These positions require rigour, method and organisation. A desire to work in the technical domain and as a part of team is also necessary. They should also demonstrate creativity in order to design innovative solutions.

- 4 **Audiovisual and technical** 50%
Director of photography, sound engineer, film/video editor, special effects technician, camera operator

This sector incorporates technical jobs into the artistic (specifically audiovisual) domain. Those in this field are involved in producing programs, clips, shows, plays, and films. These professionals are responsible for image quality and/or sound, special effects, and other technical aspects depending on their area of expertise. They work in collaboration with other technicians and the producer to create an atmosphere which meets expectations and production demands. These jobs require technical abilities, but also artistic sensibilities and good listening skills in order to meet the expectations and work within the constraints of the project.



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OTHER OCCUPATIONS / SPECIFIC FIELDS (tourism, teaching, health ...)

1 Environmental protection	58%
2 Production/Use of medical equipment	58%
3 Research and development (science and environment)	55%
4 Animal care	54%
5 Surgical medicine	53%
6 Industry technician	53%
7 Construction work	53%
8 Social science research	52%
9 Medical consultancy	50%
10 Investigation and security	50%
11 Agricultural production: exploitation and management	50%
12 Transport: persons and merchandise	47%
13 Rehabilitation	47%
14 Paramedical Professions	47%
15 Teaching: technology and athletics	46%
16 Inspection and administration	44%
17 Beauty care	43%
18 Security and rescue	42%
19 Assistants, secretaries, receptionists	42%
20 Teaching: secondary school - sciences	41%
21 Animal training	41%
22 Client services: hotels and restaurants	39%
23 Food-related jobs	39%
24 Well-being/therapy	38%
25 Tourism (Chaperoning and leisure)	38%
26 Judicial authorities/Magistrates	35%
27 Administration: procedural acts	35%
28 Legal counselling	34%
29 Social services, personal and professional development	33%
30 Teaching: pre-school and primary school	29%
31 Teaching: secondary school - arts and literature	25%

1 Environmental protection 58%

Forester, fish and game warden, park ranger

These are onsite professionals who protect forests, lakes, rivers etc. This protection involves monitoring, putting preventive measures into place, and in certain cases, the suppression of certain environmentally destructive activities. Those working in this sector may also work to raise public awareness about existing rules. They may also work with ecologists and engineers. These professions require a love of outdoor work and an interest in the environment. Good physical stamina, interpersonal skills, and technical knowledge are also necessary.

2 Production/Use of medical equipment 58%

Dental technician, hearing-aid maker, radiologist, biomedical analysis technician

These paramedical professions involve treating and relieving certain deficiencies or handicaps by technical means. To do this, these professionals design, produce, or adapt prostheses or devices. They may also be in charge of carrying out analyses (x-rays, scans, etc.) using the latest high tech systems. These positions require technical knowledge, but also the ability to listen to patients in order to find a solution which is optimally adapted to their needs. These jobs also demand manual coordination and an energetic personality.

3 Research and development (science and environment) 55%

Design engineer, laboratory technician, biologist, chemist, hydrologist, agricultural scientist, agronomist, agriculturalist, botanist, zoologist, astronomer, acoustical engineer, cognitive scientist, biomedical engineer

These researchers and technicians work in the sciences like chemistry, physics, biology etc. Depending on their area of expertise, they may work in various sectors like health, environment, industry etc. These positions require commitment to and expertise in developing products, processes, or methods; as well as a desire to improve the quality of life and future prospects for man and the environment. Researchers may also teach or be university professors. These positions require a passion for advanced study and new technology, as well as data processing and analytical skills.

4 Animal care 54%

Animal caretakers, groomers, horse groomer, veterinary technician, veterinarian, breeder

These animal service professionals may work in clinics or veterinary hospitals, kennels, shelters or pet service companies, zoos, or animal laboratories. They are responsible for ensuring the cleanliness of both the animals and their environment (maintenance of cages and crates, etc.), preparing their food and feeding them, ensuring their hygiene, and monitoring their health and behavior. In addition to caring for the animals, they should also be capable of gaining their trust. They work together with the breeder or veterinarian. These positions require a love for animals, but also demand technical knowledge and skills. Those working in this field must be readily available and highly responsible.

5 Surgical medicine

53%

Surgeon, dentist, anaesthetist, anaesthesiologist

These specialised doctors perform operations to restore patient health. They are involved in the direct application of treatments through surgical activities. Before intervening, they must see and consult with their patients, ask to perform further examinations, and give a diagnosis. In certain cases they may also teach, conduct research, or direct a health service department. These professions require strong analytical and interpersonal skills and patience, but above all they must demonstrate composure and great dexterity.

6 Industry technician

53%

Operators and technicians, electronic equipment integration technician, mechanic, electrical fitter, operations agent, aeroplane mechanic

Industry technicians often have a specialised area of expertise like mechanical, electrical, electronic, or electro-mechanical. They are in charge of the maintenance and monitoring of technical equipment in a production chain. They can be found in numerous domains, such as mechanics and auto, steel, chemistry, transport companies etc. For those working in technical and aeronautic careers, they must, according to their area of expertise, assure security before, during, and after take-off and landing, and perform maintenance on plane-rated infrastructures and machinery. These careers require expertise in a particular area as well as continuous learning and training.

7 Construction work

53%

Mason, construction carpenter, painter, plumber, plasterer/stucco mason, tile setter, reinforcing iron/rebar worker, electrician, surveyor, roofer, home telecommunications/entertainment equipment installer, iron-worker, road builder, machine operator

Numerous jobs exist in the building construction domain, each with its own specificities. Every worker brings certain knowledge and skills to the construction or renovation of a building (building frame, roofing, insulation, construction and placement of metal objects, taking measurements, onsite machine operation, etc.) In order to work in this field, an interest in physical and manual labor is required. The ability and desire to work as part of team are also necessary. These professions require knowledge, technical skills, and a good sense of organisation.

8 Social science research

52%

Archaeologist, sociologist, anthropologist, geographer, historian

The social sciences study humans beings: their history, culture, achievements, and behaviour. Differing substantially from the natural or hard sciences, they include a number of disciplines like anthropology, sociology, ethnology, history, archaeology, psychology etc. The professions stemming from these domains assume an attraction to advanced study, theoretical knowledge, and the desire to develop them through research and investigation. Researchers may also teach or be university professors. Perseverance, data processing, and analytical skills are necessary for this field.

9 **Medical consultancy** 50%

General practitioner, consultant, dermatologist, gynaecologist

Medical practitioners, specialists in a particular area (cardiology, dermatology, etc.), and doctors treat and care for individuals in order to help them maintain or regain health. Before beginning treatment, prescribing medications or carrying out additional examinations, they listen to patients, examine them, and try to find a diagnosis. In certain cases they may also teach, conduct research, or direct a health service department. These professions require strong analytical skills, good interpersonal skills, and a great deal of patience.

10 **Investigation and security** 50%

Police detective, superintendent of police, chief constable

These professionals serve in operations aimed at maintaining order or defending territory. They train, conduct, and provide logistical support for their collaborators. They lead and manage the development of important operations. Their most important qualities include authority, rigour, the ability to respond quickly and effectively, and good relational skills.

11 **Agricultural production: exploitation and management** 50%

Farmer, rancher, winegrower, horticulturist, fish farmer, gardener, grower, grain grower, producer

Farmers are managers and should be able to conduct a variety of activities directly onsite. They should have the technical skills for agricultural production (planting, harvesting, etc.) and/or raising animals, and for the maintenance of their tools and machinery. In addition, they must handle accounting and the management of personnel. They are also involved in aspects of sales and must adapt to market needs and find partners with whom they can negotiate to determine what to buy and produce. These professions require a love of nature and an interest in manual work. Being in good physical condition, as well as having managerial skills and good interpersonal skills are also necessary.